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Wes Hopper FVP, Strategic National Accounts McKesson Medical-Surgical Wes.Hopper@McKesson.com (540) 662-1319 July 14, 2023

To Whom It May Concern:

It is my honor to write this recommendation on behalf of Ryan Partridge. I have had the privilege of working with Ryan for the past several years directly as a peer within the HME business. Ryan has proven to be an exceptional and inspirational leader for his team in D8, leveraging both his business acumen and organizational skills.

It's Ryan's passion and competence in leadership along with team building that delivers outstanding results. His knowledge of the industry, players and the challenges we will face in the short and long term are invaluable. During my time with Ryan, he has developed strong leadership and interpersonal skills that have been unanimously praised by both his customers and direct reports. He is a true innovator within the very complex world of McKesson.

Ryan continues to take on difficult challenges without hesitation. Coming out of COVID his team was struggling to find their footing getting back in front of customers. By leveraging multiple resources both inside of McKesson and outside the organization, Ryan put together a personalized plan for each member of his team. He then went to work executing the plan. Each Account Manager has turned the corner, rebuilding relationships and finding new opportunities.

I offer my recommendation of Ryan without reservation. If you have any questions or require further information, please do not hesitate to contact me.

Sincerely,

Weston S. Hopper

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